

On-Site Auditing and Labor Delivers Lower Costs, Increased Profitability and Successful Sustainability Improvement



Situation

A long-time customer, looking to add more services to their pallet consultation program, asked us how we could reduce costs and enhance their profitability and sustainability initiative. As part of our Total Pallet Management Program, we conducted an extensive audit to determine where we could add the most value — helping them achieve their performance improvement goals and meeting their most pressing needs.

Solution

The audit was an extensive deep dive and uncovered additional tactics which if implemented, would help them achieve measurable results. By providing on-site labor and sorting and repairing pallets in their locations, they were able to reduce labor costs and focus more on their operations. We also looked at pallet rebates, pickups, pallet purchases and pooler pallet management. We made recommendations and after implementation, we were able to quantify impressive results. The partnership was enhanced with open communication, transparency and proof of how we could add value to their processes. We developed an action plan with tangible recommendations for quick wins and long-term supply chain improvement procedures.

Results

We rebated more than 12.2 million pallets. We sort processed over 22 million pallets and repaired over 5 million pallets. We also managed over 5 million pooler pallets. This initiative helped them improve and measure sustainability efforts more effectively. It also gave them visibility into their process, ensuring accuracy and count reconciliation. Keeping pallets in their supply chain longer, this process reduced their costs and increased their profitability.

Our TPM Program helped reduced their carbon footprint.

Taking **95,950** cars off the road in one year.

Reduced need to purchase additional pallets – saved

\$800K year one.

Contact Us

(855) 544-0600

Info@prime360.com